

With over 10 years of working experience, I have been a critical part of Aon’s off shoring unit based at Bangalore. A thought leader with six years of experience at Aon has produced and lead several projects, with an ability to generate ten ideas in an hour, idea’s those convert into reven ue streams, I have been leading, coaching, motivating, mentoring and handling a team of strong and capable consultants across several geographies. I have also assisted the office of the CEO, CFO and senior directors to frame Go-to market strategies across various sectors and industry verticals including technology, banking and capital markets, and to create sustainable competitive advantage by supporting the lean management and six sigma teams across geographies by identifying cost saving initiatives to increase the bottom line of the business units.

**Aon Hewitt, Bengaluru, India**

**Assistant Business Research Manager** March 2013 – October 2013

 Leading a team of 19 research consultants that writes research papers, industry analysis and managed the quality standards

 Project managed and created process documents and standard operating procedures (SOP’s including the scoping of projects) and involved in content creation for the operational excellence group

 Involved in senior management initiatives, guided the top management by creating Go-to market strategies and initiation of new projects, managed hiring, appraisals and training initiatives

 People management, client management and on several occasion worked for the office of the CEO, CFO and senior directors and involved in the support of potential mergers & acquisitions to create new business avenues

**Line Manager** October 2011 – March 2013

 Leading a team of 5 research consultants

 Prospect research, client research & relationship mapping, sector/industry research benchmarking analysis, competitor analysis , economic analysis and ad hoc requests based on client specifications

 Support the spend management teams with vendor health checks (VHC), ad hoc projects on vendors and special projects.

 Building Go to market strategy for clients to increase sales and create value with cost saving and drive innovation

 Involved in escalation management by effectively investigating the root cause and making decisions to resolve key issues.

**Senior Consultant** October 2009 – October 2011

 Analysis of data by business, industry, geography, products/services, client size, and other relevant business segmentations

 Conducted executive forums and managed client relationship to gain and streamline stakeholder investments

 Creation of management reports in PowerPoint and Word that are “executive level” ready

**Consultant** November 2007 – October 2009

 Prospect research

 Industry research.

**Symphony Services, Bengaluru, India**

**Senior Consultant - Market Research** January 2005 – June 2007

 Responsible for the continual `coding' of new products and their placement into categories, to aid in the creation of client deliverables

 Interface directly with company analysts and client representatives to determine requirements, specifications and layout for reports and excel charts.

**Ocwen Financial Services, Bengaluru, India**

**Consultant - Financial Markets** January 2004 – January 2005

 Gauging the impact of foreclosures and accessing the probability of bankruptcy.

**Education**

**Christ College**, Bengaluru, India

 Ranked top 5 in a class of 78 with an aggregate of 87%

**Sree Cauvery College**, Bengaluru, India

**B C A** , 2000-2003

 Class topper for both the years with an aggregate of 92% **I and II PUC**, 1998-2000